

How to use your Perks Report and reach out to your team?

Every morning check your perks and text each of the 3 days they are moving toward expiration.

3 days left till expiration

First gently remind their sponsor that their L1's subscription was turned off and did she/he want to reach out. If not, would it be alright for you to reach out to them so they don't lose their bonus product. You are given permission, so here's how to reach out:

Hey Michelle, I am friends w/Missy (their sponsor name) and shw as too busy to reach out ans asked if I would take the lead. I wanted to touch base with you about womthing you are about to miss out on!!

You have something calle dperks points. In fact you have a lot of them - 600 to be exact. You are about to miss out on them because of having shut your subscription off or reducing it below 100PV. Those 600 points would otherwise give you a free product valued at \$80. Coudl we chat a bit about your goals and what products would serve you well?

(DO NOT SAY - Hey you have 600 points. You need to turn on your subscription) It's all about hearing their needs and serving well.

2 days left:

Just a courtesy reminder that I'd love to share a little more about your perks points and our program. Every month you have a sub of at least 100PV - and it can be combined - you're going to earn credits called perks. By the time you've gotten to month 3, and sometimes sooner, you're already going to earn a \$30-\$40 product. In fact, today, I noticed you already have enough points to earn 2 free products - or \$80 worth of product. Could we chat about what your goals are and which products would work best for you?

1 day left.

Just thought I'd check one more time. If we get your sub where it needs to be by end of the day we can still capture and save those \$80 in free product. If you'd like I can hop on the phone and take the info from you to make it easy. Would that help?